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## Globality Partners bags M&A deals

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Keshav Kantamneni (left), CEO, Globality Partners, and Prof. Bala V. Balachandran, Chairman, at a press conference in Chennai. — Bijoy Ghosh

Business Line

Chennai, Sept. 11:

Globality Partners today said it has bagged five (three merger and acquisition and two fund raising) assignments with a cumulative value of over \$1.5 billion. According to the company's CEO, Keshav Kantamneni, one of them is a "big Indian listed entity which is planning to acquire a couple of companies". The 'investment bank', as they call it, formed by Prof Bala V. Balachandran, Founder and Dean of the Great Lakes Institute of Management, and investment banker Keshav Kantamneni, offers advisory services to companies and investors.

According to Balachandran, Chairman of the company, besides M&A, its advisory offerings include equity and debt financing, emerging market securities and private investor products. The firm, which was formally launched today, will focus on cross-border activity and has established strategic partnerships with execution teams in over 25 countries. Elaborating on the venture, Keshav Kantamneni, CEO, Globality Partners, said this model is unique as it will only facilitate M&A deals and help company raising funds. "We have off-the-shelf execution capabilities when it comes to cross-border deals."

Keywords: [Globality Partners](#), [mergers and acquisitions](#), [Keshav Kantamneni](#), [Prof Bala V. Balachandran](#), [Great Lakes Institute of Management](#)

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